Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

# Message Text

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PAGE 01 VIENTI 00424 030225Z
ACTION EB-08

INFO OCT-01 EUR-12 EA-07 ISO-00 CAB-02 CIAE-00 COME-00
DODE-00 DOTE-00 INR-07 NSAE-00 FAA-00 SS-15 NSC-05
L-03 IO-13 /073 W
----------031052 124073 /11
R 021000Z MAR 77
FM AMEMBASSY VIENTIANE
TO SECSTATE WASHDC 7815
INFO AMEMBASSY BANGKOK
AMEMBASSY PARIS
AMEMBASSY SINGAPORE
AMCONSUL HONG KONG
CINCPAC FOR POLAD

C O N F I D E N T I A L VIENTIANE 0424

E.O. 11652: GDS
TAGS: EAIR IATA VN LA CB
SUBJECT: HAMMARSKJOLD SAYS VIETNAMESE WILLING LOWER OVERFLIGHT FEES

1. AMERICAN BUSINESSMAN MET IATA DIRECTOR GENERAL HAMMARSKJOLD BRIEFLY MARCH 2 AS LATTER WAS LEAVING VIENTIANE FOR BANGKOK. HAMMARSKJOLD, WHO ARRIVED FROM HANOI MARCH 1, SAID VIETNAMESE TOLD HIM THEY WERE PREPARED TO LOWER OVERFLIGHT FEES.

2. HAMMARSKJOLD ADDED, HOWEVER, THAT PROBLEM WAS NOW WITH LAO. APPARENTLY HE DID NOT SEE LAO CIVIL AVIATION OFFICIALS HIMSELF DURING OVERNIGHT, BUT IATA REPS CUNNINGHAM OR MCGOWAN (SPELLING?), FROM BANGKOK AND SINGAPORE RESPECTIVELY, TALKKED WITH THEM. LAO INDICATED THEY WERE STILL INSISITING ON HIGH FEES WHICH THEY HAD RAISED EARLIER AFTER THEY LEARNED WHAT VIETNAMESE WERE INITIALLY CHARGING.

3. HAMMARSKJOLD TOLD BUSINESSMAN THAT IF LAO
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CONTINUED TO BEHAVE THIS WAY, THEY WOULD CUT THEMSELVES OUT OF OVERFLIGHT PROFITS SINCE AN "ALTERNATE ROUTE" WAS AVAILABLE. HE DID NOT ELABORATE ON THIS.

4. COMMENT: BASED ON HAMMARSKJOLD'S LAST COMMENT, BUSINESSMAN SPECULATED, AS DO WE FROM LOOKING AT MAP, THAT THERE MAY HAVE BEEN SOME DISCUSSIONS WITH

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CAMBODIANS ABOUT OVERFLIGHTS FROM BANGKOK TO
HONG KONG.
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# Message Attributes

**Automatic Decaptioning:** X
**Capture Date:** 01-Jan-1994 12:00:00 am
**Channel Indicators:** n/a
**Current Classification:** UNCLASSIFIED
**Concepts:** OVERFLIGHT AGREEMENTS, FEES
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**Decaption Date:** 01-Jan-1960 12:00:00 am
**Decaption Note:**
**Disposition Action:** RELEASED
**Disposition Approved on Date:**
**Disposition Case Number:** n/a
**Disposition Comment:** 25 YEAR REVIEW
**Disposition Date:** 22 May 2009
**Disposition Event:**
**Disposition History:** n/a
**Disposition Reason:**
**Disposition Remarks:**
**Document Number:** 1977VIENTI00424
**Document Source:** CORE
**Document Unique ID:** 00
**Drafter:** n/a
**Enclosure:** n/a
**Executive Order:** GS
**Errors:** N/A
**Expiration:**
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**Handling Restrictions:** n/a
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**Original Previous Classification:** n/a
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**Page Count:** 2
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**Previous Classification:** CONFIDENTIAL
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**Review Release Event:** n/a
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**Secure:** OPEN
**Status:** NATIVE
**Subject:** HAMMARSKJOLD SAYS VIETNAMESE WILLING LOWER OVERFLIGHT FEES
**TAGS:** EAIR, OCLR, VN, LA, CB, IATA
**To:** STATE
**Type:** TE
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**Review Markings:**
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